

NEWS THIS MONTH

YOUR SOURCE FOR ALL THINGS ROCK-BREAKING



IT'S NOT JUST BACK TO SCHOOL FOR THE KIDS



We are not far now from the end of summer vacation and kids will be back in classrooms, eager to absorb new thoughts and ideas. I think it is a pretty safe assumption that readers of this newsletter are long out of school and more likely bringing kids to school without much thought of returning to a classroom themselves. As an employee however getting additional certifications, learning new skills and adding new tools is never a bad thing for both your current job or even possibly in a career move. As the aggregate and construction season

enters the mad rush to the finish, we want to ensure that any training needs are met before the fall. With that in mind, we will be offering one last Nxburst training course this season in Huntsville Ontario. The training consists of a half day classroom portion and a practical portion that will round out the day. Our training sessions are widely considered to be the class of the field in regards to deflagrating explosives. In fact when compared directly against our competitors, most trainees feedback is that we have filled gaps in their knowledge and covered things they never thought of. As our trainers have actual blasting experience working in the industry and in consulting with

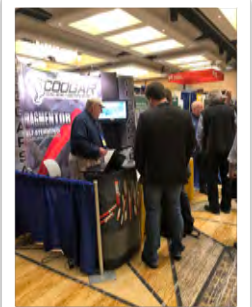


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the largest explosive suppliers in the world, we have the relevant knowledge to ensure your success. The end of training day is not the end of your support. Theoretical ideas and boulder breaking is a far cry from excavating a water main trench around existing homes. This is where the

staff at Coogar Sales & Services is your best asset. Blast design drawings to get your project started or for quantity estimates during the bidding process are a support we provide in our efforts to support our customers. Dealing with engineers and government entities during the planning stages is something that we also do on a regular basis ensuring that projects start off on the right foot. There will always be a fine margin between profitability and loss with blasting and rock excavation projects and planning for those little details comes with experience. That's where we can help fill the

gaps as your own experience grows. If it's been years since you were trained, have additional staff to train or know someone who need training, please reach out by emailing us at training@coogarsales.com or call us to get your spot in our last training session of the year.



WILL WE SEE YOU THERE?

We are quite excited to be heading back to the great state of Texas to attend the ISEE Annual Conference on Explosives and Blasting Techniques, the premier event for blasting professionals.

As long-standing members, we are always striving to stay on top of the latest products, techniques and innovations to ensure our customers obtain the best support possible. We'll be reaching out closer to the conference date to ensure we have all the time you need with us.

Hope to see you there!